

HAMPDEN TOWN COUNCIL  
FY17 BUDGET WORK SESSION  
HAMPDEN MUNICIPAL BUILDING  
AGENDA

MONDAY, MAY 23, 2016

7:00 PM

1. Call to Order
2. Review of Proposed Town Manager FY17 Budgets
  - a. Economic Development
  - b. GIS / Information Technology
  - c. Assessor / Planning
  - d. Tax Increment Financing (TIF)
3. Adjourn

Next Budget Work Session: Tuesday, May 24 at 6 PM

Topics for Review: Capital Program

Next Budget Work Session: Tuesday, May 31 at 6 PM

Topics for Review: Library  
Recreation  
Lura Hoit Pool  
Reserves

Note: Depending on how much progress is made, one or more additional meetings regarding the topics above may be scheduled.



## Memorandum

TO: Town Council  
FROM: Paula Scott, Town Clerk  
DATE: May 19, 2016  
RE: Org Chart/Economic Development

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As was discussed at the recent Planning & Development Committee meeting, the Town Manager is proposing changes to the organizational chart for FY17. The proposed changes are reflected in the numbers in the enclosed budget sheets. At Monday's meeting, he will present a summary memo outlining the proposed changes for discussion, and he is reaching out to the business community to make them aware of the discussion.

The Manager is working on a related proposal regarding how available TIF funds could be used to ensure that the Town maintains resources toward economic development in FY17. This will also be included for discussion at Monday's meeting.

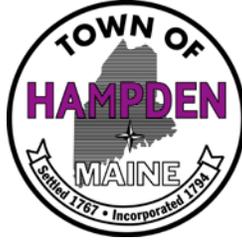
<b>Town of Hampden FY17 Budget - Town Manager Proposed</b>							
<b>Account Number</b>	<b>Account Name</b>	<b>2015/16 Budget</b>	<b>2015/16 Budget</b>	<b>2015/16 Expended</b>	<b>2016/17 Proposed (DH)</b>	<b>2016/17 Proposed (Mgr)</b>	<b>Notes</b>
Number		Adopted	Adopted	4/25/2016		Total	
<b>01-30</b>	<b>Economic Development</b>						
01-30-01-01	Salaries	\$70,594.00	\$70,594.00	\$58,022.36		\$0.00	} Reduced from 1FTE in FY16.
01-30-05-01	Fica/Medicare	\$5,400.00	\$5,400.00	\$4,310.26		\$0.00	
01-30-05-05	Retirement	\$5,930.00	\$5,930.00	\$4,945.18		\$0.00	
01-30-05-10	Workers' Comp	\$306.00	\$306.00	\$174.05		\$0.00	
01-30-05-15	Health Insurance	\$13,312.00	\$13,312.00	\$9,959.97		\$0.00	
01-30-05-20	Life Insurance	\$133.00	\$133.00	\$84.78		\$0.00	
01-30-05-25	Dental Insurance	\$150.00	\$150.00	\$112.50		\$0.00	
01-30-30-01	Advertising	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	Discover Maine (Penobscot Edition), Bangor Chamber, Maine Biz (only municipal sponsor).
01-30-30-45	Marketing	\$3,500.00	\$3,500.00	\$3,025.00	\$3,500.00	\$0.00	Maine Biz sponsorship of Fact Book.
01-30-30-60	Dues	\$250.00	\$250.00	\$0.00	\$250.00	\$250.00	Econ Dev Council of Maine
01-30-30-80	Training/Travel	\$3,000.00	\$3,000.00	\$1,229.41	\$3,000.00	\$1,750.00	Expense reimbursement for attendance and registration at strategically beneficial events such as municipal planning/development related training, trade shows, meetings with potential developers.
01-30-35-01	Legal	\$7,000.00	\$7,000.00	\$941.30	\$7,000.00	\$0.00	Costs proposed within Administration legal budget.
	<b>Total 01-30</b>	<b>\$111,575.00</b>	<b>\$111,575.00</b>	<b>\$84,804.81</b>	<b>\$15,750.00</b>	<b>\$4,000.00</b>	
		<b>Personnel Expenses</b>			<b>Non-Personnel Expenses</b>		
		<b>FY16</b>	<b>FY17 Proposed</b>		<b>FY16</b>	<b>FY17 Proposed</b>	
		<b>\$95,825.00</b>	<b>\$0.00</b>		<b>\$15,750.00</b>	<b>\$4,000.00</b>	
	<i>Proposed percent change:</i>		-100.0%		<i>Proposed percent change:</i>	-74.6%	

<b>Town of Hampden FY17 Budget - Town Manager Proposed</b>							
<b>Account Number</b>	<b>Account Name</b>	<b>2015/16 Budget</b>	<b>2015/16 Budget</b>	<b>2015/16 Expended</b>	<b>2016/17 Proposed (DH)</b>	<b>2016/17 Proposed (Mgr)</b>	<b>Notes</b>
Number		Adopted	Adopted	4/25/2016		Total	
<b>01-02</b>	<b>GIS/IT</b>						
01-02-01-05	Wages	\$48,235.00	\$48,235.00	\$37,693.04	\$48,235.00	\$48,502.00	1 FTE at 14B. Limited overtime.
01-02-05-01	FICA/MED	\$3,690.00	\$3,690.00	\$2,899.04	\$3,690.00	\$3,711.00	7.65% of wages
01-02-05-05	Retirement	\$4,052.00	\$4,052.00	\$3,395.06	\$4,052.00	\$4,312.00	At per-employee terms.
01-02-05-10	W/C	\$200.00	\$200.00	\$139.36	\$200.00	\$202.00	Workers comp increase of 1.5% effective 1/1/16
01-02-05-15	Health Insurance	\$7,118.00	\$7,118.00	\$5,325.55	\$7,847.00	\$7,847.00	Health insurance up 9.85% effective 1/1/16. Budgeting for 5% increase
01-02-05-20	Life	\$134.00	\$134.00	\$84.78	\$134.00	\$134.00	
01-02-05-25	Dental	\$150.00	\$150.00	\$109.13	\$150.00	\$150.00	
01-02-10-01	Supplies	\$1,000.00	\$1,000.00	\$774.00	\$1,000.00	\$1,000.00	Computer accessories, ink etc.
01-02-10-05	Postage/Shipping	\$300.00	\$300.00	\$99.00	\$300.00	\$300.00	Postage.
01-02-20-01	Equipment Replace	\$39,244.00	\$39,244.00	\$9,412.14	\$11,500.00	\$11,500.00	Costs of hardware, licenses.
01-02-20-05	Equipment Maint.			\$13,440.57	\$13,300.00	\$13,300.00	Software and licenses.
01-02-20-10	Equipment Svcs.			\$13,986.66	\$15,000.00	\$15,000.00	Service contracts/leases.
01-02-30-60	Dues	\$300.00	\$300.00	\$217.00	\$300.00	\$300.00	Maine GIS Users/Certification.
01-02-30-80	Train/Travel	\$1,500.00	\$1,500.00	\$653.00	\$1,500.00	\$1,500.00	Seminars, workshops.
01-01-35-01	Legal	\$500.00	\$500.00	\$0.00	\$0.00	\$0.00	Legal costs moved to Administration.
	<b>Total 01-02</b>	<b>\$106,423.00</b>	<b>\$106,423.00</b>	<b>\$88,228.33</b>	<b>\$107,208.00</b>	<b>\$107,758.00</b>	
		<b>Personnel Expenses</b>			<b>Non-Personnel Expenses</b>		
		<b>FY16</b>	<b>FY17 Proposed</b>		<b>FY16</b>	<b>FY17 Proposed</b>	
		<b>\$63,579.00</b>	<b>\$64,858.00</b>		<b>\$42,844.00</b>	<b>\$42,900.00</b>	
	<i>Proposed percent change:</i>		2.0%		<i>Proposed percent change:</i>	0.1%	

<b>Town of Hampden FY17 Budget - Town Manager Proposed</b>							
<b>Account Number</b>	<b>Account Name</b>	<b>2015/16 Budget</b>	<b>2015/16 Budget</b>	<b>2015/16 Expended</b>	<b>2016/17 Proposed (DH)</b>	<b>2016/17 Proposed (Mgr)</b>	<b>Notes</b>
Number		Adopted	Adopted	4/25/2016		Total	
<b>01-25</b>	<b>PLANNING/ASSESSING</b>						
01-25-01-01	Salaries	\$113,328.00	\$113,328.00	\$90,456.60	\$178,206.00	\$179,946.00	3 FTEs (increase from 2 FTEs in FY16; offset by reduction in Econ Dev Dept).
01-25-01-05	Wages	\$3,000.00	\$3,000.00	\$875.00	\$5,200.00	\$4,200.00	Scanning/indexing
01-25-01-25	Vehicle Expenses	\$2,000.00	\$2,000.00	\$560.58	\$2,000.00	\$2,000.00	Mileage for use of personal vehicles for site visits, meetings.
01-25-05-01	FICA/Medicare	\$8,669.00	\$8,669.00	\$6,959.15	\$13,633.00	\$13,766.00	7.65% of wages
01-25-05-05	Retirement	\$9,520.00	\$9,520.00	\$7,989.24	\$15,860.00	\$15,996.00	At per-employee terms.
01-25-05-10	Workers' Comp	\$1,400.00	\$1,400.00	\$1,681.42	\$1,421.00	\$1,414.00	Workers comp increase of 1.5% effective 1/1/16
01-25-05-15	Health Insurance	\$14,236.00	\$14,236.00	\$10,651.10	\$37,197.00	\$30,369.00	Health insurance up 9.85% effective 1/1/16. Budgeting for 5% increase in FY17.
01-25-05-20	Life Insurance	\$266.00	\$266.00	\$169.56	\$266.00	\$266.00	
01-25-05-25	Dental Insurance	\$300.00	\$300.00	\$225.00	\$450.00	\$450.00	
01-25-10-01	Office Supplies	\$2,500.00	\$2,500.00	\$2,138.48	\$2,500.00	\$2,500.00	Supplies for Code, GIS/IT, Planning, Econ Dev, Ambulance billing
01-25-10-05	Postage/Shipping	\$2,500.00	\$2,500.00	\$421.33	\$2,500.00	\$1,250.00	Mailings and notifications for PB activities; postage for Code, Ambulance, Econ Dev and GIS/IT.
01-25-10-15	Books/Publications	\$750.00	\$750.00	\$614.20	\$750.00	\$950.00	Resource materials. Reduced to offset increase in DPW books budget. Marshall & Swift pricing manuals (assessing).
01-25-10-17	Tree Planting	\$750.00	\$750.00	\$0.00	\$0.00	\$0.00	Budgeting for trees required for Tree City USA. Suspended FY16.
01-25-15-01	Telephone	\$1,200.00	\$1,200.00	\$900.00	\$1,200.00	\$1,200.00	Phone for Assessor, Admin Asst, Planner, CEO, GIS/IT.
01-25-20-01	Software Contracts	\$6,025.00	\$6,025.00	\$5,692.52	\$4,725.00	\$4,725.00	Trio licensing for Assessing, GIS/IT, Admin. (Reduction due to one-time cost of sketching component in FY16).
01-25-30-60	Dues	\$350.00	\$350.00	\$256.00	\$350.00	\$350.00	Maine Chapter Int'l Assn Assessing Officers
01-25-30-80	Travel/Training	\$1,000.00	\$1,000.00	\$528.96	\$1,200.00	\$1,200.00	Maine certification & education
01-25-30-85	Zoning	\$4,800.00	\$4,800.00	\$1,196.00	\$4,800.00	\$3,200.00	Public hearing costs, notices, plan review
01-25-35-01	Legal	\$6,000.00	\$6,000.00	\$4,829.58	\$6,000.00	\$6,000.00	Legal review of deeds/agreements/contracts and ordinances. Also covers CEO/Bldg Inspector legal.
	<b>Total 01-25</b>	<b>\$178,594.00</b>	<b>\$178,594.00</b>	<b>\$136,144.72</b>	<b>\$278,258.00</b>	<b>\$269,782.00</b>	
		<b>Personnel Expenses</b>			<b>Non-Personnel Expenses</b>		
		<b>FY16</b>	<b>FY17 Proposed</b>		<b>FY16</b>	<b>FY17 Proposed</b>	
		<b>\$150,719.00</b>	<b>\$246,407.00</b>		<b>\$27,875.00</b>	<b>\$23,375.00</b>	
	<i>Proposed percent change:</i>		63.5%		<i>Proposed percent change:</i>	-16.1%	

Town of Hampden FY17 Budget - Town Manager Proposed							
Account Number	Account Name	2015/16 Budget	2015/16 Budget	2015/16 Expended		2016/17 Proposed (Mgr)	Notes
		Adopted	Amended	4/25/2016		Total	
<b>67-01-55-25</b>	<b>TIF REIMBURSEMENT</b>						
G 1-397-00	TIF - University Club CEA			\$9,003.61		\$9,003.61	Estimated payment to company through CEA.
TBD	TIF - Emera CEA			\$86,198.00		\$135,880.50	Estimated payment to company through CEA.
TBD	TIF - HEC Hampden			\$5,058.50		\$5,058.50	Estimated payment to company through CEA.
TBD	TIF Expenses, Univ. Club			\$2,689.39		\$2,689.39	Allocation to eligible TIF expenses.
TBD	TIF Expenses, Emera			\$86,198.00		\$135,880.50	Allocation to eligible TIF expenses.
	<b>67-01 Total</b>	<b>\$20,000.00</b>	<b>\$189,148.00</b>	<b>\$189,147.50</b>		<b>\$288,512.50</b>	Based on Assessor calculation 5/2/16. (Excludes \$5,058.50 part of Tax Commitment)
* Reflects approved budget amendments to properly fund Credit Enhancement Agreements.							
						Proposed percent change:	52.5%

**Town of Hampden**  
106 Western Avenue  
Hampden, Maine 04444



**Phone:** (207) 862-3034  
**Fax:** (207) 862-5067  
**Email:**  
[townmanager@hampdenmaine.gov](mailto:townmanager@hampdenmaine.gov)

TO: Finance Committee and Town Council  
FROM: Angus Jennings, Town Manager  
DATE: March 17, 2016  
RE: Proposed FY16 Budget Adjustment for TIF funds

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As was discussed at the March 7 meetings of the Finance Committee and the Town Council, the approved FY16 budget budgeted \$20,000 for TIF. This amount was inadequate to support the FY16 Credit Enhancement Agreement (CEA) obligations of \$100,260.11 and was well short of the \$189,147.88 that the Assessor reported to Maine Department of Revenue (DOR) as the TIF Financing Plan Amount in her 2015 Tax Rate Calculation Form.

At the prior meeting, the Council approved a budget adjustment of \$80,260.11 from the Unassigned Fund Balance to the TIF Budget Account 67-01-55-25. This will allow us to meet our FY16 obligations under the CEAs.

As was discussed at that meeting, the matter now before you is whether to transfer some or all of the remaining eligible amount to the TIF Budget Account for use in FY16, and/or for carry-forward to subsequent fiscal years. (Just as with Reserve Accounts, unexpended TIF balances survive the change of fiscal years).

Because the Assessor's calculation and reporting of TIF revenues to DOR was accurate, the maximum allowable TIF revenues may be "sheltered" – provided that such funds are actually budgeted to TIF. Accounting for the prior budget adjustment to meet the CEA obligations, and excluding revenues from the HEC Hampden TIF (which, per the terms of the TIF Agreement, are deposited to the General Fund and not subject to TIF sheltering), this leaves an amount of \$88,887.51 that is eligible for transfer to TIF funds and for use for the purposes included in the approved TIF agreements. The large majority of this amount – \$86,198.00 – results from the Emera TIF; eligible purposes for Emera TIF funds (if sheltered) are summarized at the end of this memo.

If the Council wishes to "shelter" the full eligible amount, a motion to amend the FY17 budget to transfer \$88,887.51 from Unassigned Fund Balance to the TIF Budget would be in order. At Monday's meeting the Council may, but need not, make any decision regarding how such funds

would be expended. This action would simply transfer the funds to allow for future use for TIF eligible purposes.

If less than the full amount of reported TIF revenues is transferred, the portion not transferred would remain in the General Fund, and my office would work with the Assessor to file an amended 2015 Municipal Tax Rate Calculation Standard Form. This would affect DOR's calculation of Municipal Revenue Sharing, County Tax, and the Town's portion of assessment for RSU-22 (since each of these is based on total valuation, and were based on the reported TIF revenues).

<b><u>Eligible Uses, Emera TIF Funds</u></b>	
<b><u>Within District</u></b>	<b><u>Cap (over the life of the TIF)</u></b>
Capital costs including land acquisition/road upgrades and public infrastructure including power/sewer/water/natural gas utilities, building demolition/alteration, site preparation/finishing work, associated fees/expenses (some exclusions)	\$ 1,960,000.00
Financing	\$ 75,000.00
Real property assembly such as right of way acquisition	
Professional services including planning/licensing/legal	\$ 50,000.00
Administration including prorated municipal salaries	\$ 32,000.00
Organizational costs including impact studies	\$ 5,000.00
<b><u>Outside District</u></b>	
Infrastructure improvements	\$ 18,150,000.00
Public safety such as traffic mitigation/ signalization and fire protection equipment	\$ 1,000.00
Portage of revenues to future downtown-designation Municipal TIF District, while its IAV capture remains 100%	\$ 300,000.00
<b><u>Within Municipality</u></b>	
Economic development programs/events that market Town as business location, marketing/feasibility and other studies, prorated municipal salaries	\$ 200,000.00
Environmental improvement projects	\$ 50,000.00
Permanent revolving loan funds, investment funds and grants per Sec. 5225(1)(C)(3) for costs of economic development activities authorized by 30-A M.R.S. Sec. 5225 and Department rules as may be amended from time to time	\$ 50,000.00
Training fund/scholarships for jobs created or retained in Hampden	\$ 100,000.00
Recreational trails	\$ 40,000.00
Grant matching related to economic activities in 30-A M.R.S. Sec. 5221-5235	\$ 100,000.00
	<b>\$ 21,113,000.00</b>



STATE OF MAINE  
DEPARTMENT OF ECONOMIC  
AND COMMUNITY DEVELOPMENT



PAUL R. LEPAGE  
GOVERNOR

GEORGE C. GERVAIS  
COMMISSIONER

March 27, 2015

Sue Lessard,  
Town Manager  
TOWN OF HAMPDEN  
106 Western Avenue  
Hampden, ME 04444

RE: Coldbrook Road and Emera Maine Omnibus Municipal Tax Increment Financing (TIF) District and Development Program

**A P P R O V E D**

Dear Sue,

The Maine Department of Economic and Community Development (Department) has reviewed and **EFFECTIVE TODAY APPROVED** the above referenced Municipal TIF District and Development Program. Based on your original designation application, the Department notes:

- |  |   |
|--|---|
| <ul style="list-style-type: none"> <li>a. District term of 25 years starting today during Town FY2014-15 and ending June 30, 2039;</li> <li>b. District taxable Original Assessed Value of \$1,582,200 as of March 31, 2014 (April 1, 2013)—acreage 224.39;</li> <li>c. Increased Assessed Value (IAV) capture of up to 100/80/65/40/15/5% of real property improvements respective of District term years 1-20/21/22/23/24/25;</li> <li>d. District revenues deposited/held in dedicated accounts and applied <u>ONLY</u> toward approved activities/projects to be completed <u>BEFORE/BY</u> June 30, 2039,             <ul style="list-style-type: none"> <li>i) Project Cost accounts to reimburse Emera Maine (Company) for costs of economic development activities authorized by 30-A M.R.S. § 5225(1)(A) and Department rules as amended from time to time <u>AND/OR</u> fund public activities/projects,</li> <li>ii) Sinking Fund Account to retire associated public debt if any;</li> </ul> </li> <li>e. Company reimbursement limited to incremental taxes from <u>NEW</u> actual value in Company Tract projected at \$2,559,253 total or 50/75/50/25%</li> </ul> | <ul style="list-style-type: none"> <li>respective of District term years 1-5/6-10/11-15/16-20. Reimbursement to end 6/30/25 should Company fail to substantially complete Phase II of project by 7/1/19, in which case reimbursement years 6-10 to drop to 50% unless renegotiated otherwise;</li> <li>f. Other company/developer payments within sole Council discretion are limited to incremental taxes from Town Tract <u>NEW</u> actual value and may include up to 100% reimbursement during district term;</li> <li>g. <u>AFTER EXECUTION TOWN MUST FORWARD COPY</u> of any credit enhancement agreement linked to this District to Department—with corresponding <b>Application Cover Sheet</b> (if Company or Developer) including detailed private project description and (if Company) <b>Employment Goals Form</b>;</li> <li>h. Any non-captured incremental property values resulting in General Fund revenue/deposits <u>MUST</u> be included/reported with Town equalized assessed value;</li> <li>i. Any future amendment <u>MUST</u> comply with 30-A M.R.S. §§ 5221-5235 and Department rules;</li> <li>j. When District expires or is terminated <u>TOWN MUST NOTIFY DEPARTMENT IN WRITING.</u></li> </ul> |
|--|---|

Town revenue allocation projected at \$3.2 million may facilitate funding for an estimated \$21.2 million in public costs and associated debt, if any **as further described in Development Program**. This funding **MUST** comply with already established Town appropriation process—with activities/projects **COMPLETED BEFORE/BY** June 30, 2039:



PAUL R. LEPAGE  
GOVERNOR



GEORGE C. GERVAIS  
COMMISSIONER

**WITHIN DISTRICT**

- k. Capital costs including land acquisition/road upgrades and public infrastructure including power/sewer/water/natural gas utilities, building demolition/alteration, site preparation/finishing work, associated fees/expenses \$1.96 million; Ψ ×
- l. Financing \$75,000;
- m. Real property assembly such as right of way acquisition \$50,000;
- n. Professional services including planning/licensing/legal \$50,000;
- o. Administration including prorated municipal salaries \$32,000;
- p. Organizational costs including impact studies \$5,000;

**OUTSIDE DISTRICT**

- q. Infrastructure improvements \$18.15 million; Ψ ◊;
- r. Public safety such as traffic mitigation/signalization and fire protection equipment \$1,000; ◊ ‡

- s. Portage of revenues to future downtown-designation Municipal TIF District, while its IAV capture remains 100% \$300,000;

**WITHIN MUNICIPALITY**

- t. Economic development programs/events that market Town as business location, marketing/feasibility and other studies, prorated municipal salaries \$200,000; π ≈
- u. Environmental improvement projects \$50,000; Φ
- v. Permanent revolving loan funds, investment funds and grants per § 5225(1)(C)(3) for costs of economic development activities authorized by 30-A M.R.S. § 5225 and Department rules as amended from time to time \$50,000;
- w. Training funds/Scholarships for jobs created or retained in Hampden \$100,000;
- x. Recreational trails \$40,000; Φ ≈
- y. Grant matching related to economic activities in 30-A M.R.S. §§ 5221-5235 \$100,000.

**MAINE IS OPEN FOR BUSINESS.** Please contact Municipal Tax Increment Financing Program Director Laura Santini-Smith with questions about this certification letter or Department review. With this approval, the Department extends best wishes for the success of your District.

Sincerely,

George C. Gervais  
Commissioner

cc: Senator Andre Cushing, III (SD-10) and Representative James Davitt (HD-101), 127<sup>th</sup> Legislature; David Ledew, MRS Director Property Tax Division; Jamie Logan, Governor's Account Executive; Noreen Norton, Rudman Winchell

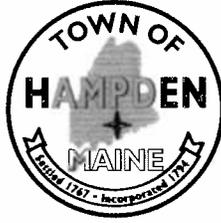
◊ Town must prorate/allocate costs not directly related to or made necessary by establishment/operation of this District to other funding sources.

≈ Projects are common to Dennis Paper & Food Services District Program

**EXCLUDING FOLLOWING COSTS/FUNDING:**

- Φ Public park(s)
- ‡ Law enforcement (police)
- Ψ Private residential distribution line(s)
- π Items beyond § 5222(1) scope, i.e.: holiday decorations, plant pots/containers and art
- × § 5225(1)(A)(1)(a)(i), (8) and (C)(7)(b) Transit-Oriented Development projects

Town of Hampden  
106 Western Avenue  
Hampden, Maine 04444



Phone: (207) 862-3034  
Fax: (207) 862-5067  
email: [hampden@midmaine.com](mailto:hampden@midmaine.com)

February 23, 2015

Commissioner George Gervais  
Maine Department of Economic & Community Development  
Burton M. Cross Office Building  
59 State House Station  
Augusta, ME 04333-0059

Re: Application for Approval of the Coldbrook Road and Emera Maine Omnibus Municipal Development and Tax Increment Financing District

Dear Commissioner Gervais:

In accordance with Chapter 206 of Title 30-A of the Maine Revised Statutes, as amended, I am pleased to submit the Coldbrook Road and Emera Maine Omnibus Municipal Development and Tax Increment Financing ("TIF") District Development Program. A Council Resolution designating the District and Development Program was adopted by the Town Council on February 9, 2015. Record of municipal approval is included within the attached Development Program.

The Town is seeking Maine Department of Economic and Community Development approval prior to March 31, 2015 in order to secure the original assessed value as of March 31, 2014 (April 1, 2013). The proposed District is approved for a twenty-five (25) year term with a twenty (20) year credit enhancement.

This letter further attests that all information contained in this TIF application is true and correct to the best of my knowledge.

The Town of Hampden appreciates DECD's consideration of this application, and look forward to approval once your review has been completed. This application was prepared with the assistance of Economic Development Consultant Noreen Norton and she is prepared to answer any of your questions regarding this submittal (207) 441-0609. If I can be of further assistance, please don't hesitate to call my office at (207) 862-3034.

Sincerely,

Sue Lessard  
Town Manager  
Hampden, Maine

cc: Laura Santini-Smith, Tax Incentives Director, DECD  
Noreen Norton

## APPLICATION COVER SHEET

### MUNICIPAL TAX INCREMENT FINANCING

#### A. General Information

1. Municipality Name: Hampden, Maine		
2. Address: 106 Western Ave, Hampden, ME 04444		
3. Telephone: 207-862-3034	4. Fax: 207-862-5067	5. Email: economicdevelopment@hampdenmaine.gov
6. Municipal Contact Person: Dean Bennett		
7. Business Name: Emera Maine		
8. Address: 970 Illinois Avenue Bangor, Maine 04401		
9. Telephone: 973-2000	10. Fax: 973-2980	11. Email: <a href="mailto:legalnotices@emeramaine.com">legalnotices@emeramaine.com</a>
12. Business Contact Person: Peter Dawes, VP Finance, Performance and Treasurer		
13. Principal Place of Business: 970 Illinois Ave Bangor, Maine 04401		
14. Company Structure (e.g. corporation, sub-chapter S, etc.): Corporation		
15. Place of Incorporation: Bangor, Maine		
16. Names of Officers: Gerald Chasse, President & COO; Peter Dawes, VP Finance, Performance and Treasurer; Kimberly Wadleigh, VP Operations; Alan Richardson, VP Transmission; and Stephen Aftanas, Corporate Secretary		
17. Principal Owner(s) Name: business corporation- NA		
18. Address: NA		

#### B. Disclosure

1. Check the public purpose that will be met by the business using this incentive (any that apply):		
<input checked="" type="checkbox"/> job creation	<input checked="" type="checkbox"/> job retention	<input checked="" type="checkbox"/> capital investment
<input type="checkbox"/> training investment	<input checked="" type="checkbox"/> tax base improvement	<input type="checkbox"/> public facilities improvement
other (list):		
2. Check the specific items for which TIF revenues will be used (any that apply):		
<input type="checkbox"/> real estate purchase	<input type="checkbox"/> machinery & equipment purchase	<input type="checkbox"/> training costs
<input type="checkbox"/> debt reduction	<input checked="" type="checkbox"/> other (list): facilities for operational expansion & consolidation (construction, real property improvements)	

## EMPLOYMENT GOALS

Company Goals for Job Creation and Job Retention

<i>A. Job Creation Goals</i>			
<i>Occupational Cluster*</i>	<i>Full-time</i>	<i>Part-time</i>	<i>Wage Level</i>
1. Executive, Professional & Technical			
2. Administrative Support, inc. Clerical			
3. Sales & Service			
4. Agriculture, Forestry & Fishing			
5. Maintenance, Construction, Production, & Transportation			
<i>B. Job Retention Goals</i>			
<i>Occupational Cluster*</i>	<i>Full-time</i>	<i>Part-time</i>	<i>Wage Level</i>
1. Executive, Professional & Technical	35		\$40,000 to \$90,000
2. Administrative Support, inc. Clerical	5		\$40,000 to \$75,000
3. Sales & Service	0		\$
4. Agriculture, Forestry & Fishing	0		\$
5. Maintenance, Construction, Production, & Transportation	80		\$40,000 to \$90,000
<i>*Please use the Occupational Cluster descriptions on the next page to complete this form.</i>			

ECONOMIC DEVELOPMENT  
HAMPDEN, MAINE

*An Application for a Municipal Development and Tax Increment Financing District*

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COLDBROOK ROAD and EMERA MAINE OMNIBUS  
MUNICIPAL DEVELOPMENT AND  
TAX INCREMENT FINANCING DISTRICT

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*Presented to:*

TOWN OF HAMPDEN

DATED: February 9, 2015

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EXHIBITS:

- A-1 TIF District Map Showing District in Relation to Municipal Boundaries
- A-2 Map Showing TIF District Boundary
- B Statutory Requirements & Thresholds
- C Assessor's Certification of Original Assessed Value
- D-1 TIF Revenue/Captured Assessed Values Projections
- D-2 Tax Shift Calculations
- E Public Hearing Notice
- F Public Hearing Minutes
- G Town Council Resolution

## I. Introduction

### A. The Emera Maine Development Project

In 2004 Bangor Hydro Electric consolidated most of their Bangor based office employees from a number of buildings on State St. and Exchange St. in Bangor into a new facility on Telcom Drive in Bangor with the intent of accommodating staff for a 10-15 year period. At that time the company had a total of approximately 210 employees. Since that time employee numbers have increased and continue to do so. To accommodate the growth Bangor Hydro purchased a 9,000 SF building on Illinois Avenue in Bangor and subsequently outgrew this facility as well. To accommodate this further growth Bangor Hydro leased 6000 SF of space in the Key Plaza building.

In 2012 Bangor Hydro, an Emera Inc. subsidiary, merged with Maine Public Service and in 2015 the combined company rebranded under the new name Emera Maine (the "Company"). The Company currently employs 410 people operating out of two regions, Northern and Southern.

Seeking to consolidate the Southern Region (formerly Bangor Hydro) Bangor based operations into one central location; Emera Maine is undertaking an expansion/consolidation project in Hampden, Maine (the "Project"). There are two abutting parcels (approximately 50-acres total) of land that the Company owns in the area where this expansion is to occur. One parcel is located in the Town of Hampden and the other is located partly in the City of Bangor and partly in the Town of Hampden. There were limited operations at this site prior to this consolidation with a 13,000 square foot warehouse-storage building built in 2002 and a gravel yard area with fenced enclosure. Both the earlier investment, which included the construction of the access road and utilities from Route 202 into the project site, and the planned expansion are to occur on the parcel within the Town of Hampden. The road, Penobscot Meadow Drive, has since been turned over to the Town of Hampden.

#### Proposed Development:

The Project is proposed to be entirely on the parcel within the Town of Hampden. In 2012 Town of Hampden officials reviewed the proposed project and negotiated terms for a tax increment financing district to support the project as well as generate revenues for municipal economic development investment.

The Project is proceeding in two phases.

Phase 1 of the Project was initiated in 2013 and is expected to be completed and occupied by the end of the third quarter of 2015. Phase 1 includes the construction of additional warehouse space, a Fleet service facility, and a truck parking garage, all of which will be interconnected. Additionally a portion of the new warehouse will have a mezzanine level

where offices will be constructed for multiple departments. The estimated direct cost of the Project is \$11,500,000. This Project will become the new workplace for all employees and departments currently housed at Emera Maine facilities located on Main Street in Bangor as well as some employees from other Emera Maine facilities in Bangor. Also much of Emera Maine's extensive fleet of vehicles would be based in the proposed facility. The excise tax paid on this Fleet to the City of Bangor in 2012 was \$83,554.96.

It is anticipated that Phase 2 will consist of the construction of a two-story office building which would be connected with the other buildings constructed in Phase 1. This Project would likely be constructed beginning in the second quarter of 2017 and be occupied by the first quarter of 2019. The estimated direct cost for Phase 2 of the Project is \$6,500,000. This would complete Emera Maine's long-term vision of having most if not all Bangor region based employees on a single campus where business can be effectively conducted for the foreseeable future.

Emera Maine has been working closely with Town of Hampden representatives as part of a team that will guide this Project to a successful completion. Approximately 120 Emera Maine employees will be housed in the Phase 1 Facility. The Phase 2 Project is expected to house most if not all of remaining Emera Maine employees working in the Bangor region, the estimated number of additional employees is 100. Upon completion of Phase 2 of the Project, Emera Maine plans to officially locate its company headquarters from Bangor to the Hampden location.

The Emera Maine site is within a Town-designated business growth area under its Comprehensive Plan. It is served by public water supply and wastewater disposal.

#### B. Tax Increment Financing – Emera Maine Project

To ensure the success of the Project, the Company seeks the participation of the Town of Hampden (the "Town") through the creation of a Municipal Tax Increment Financing ("TIF") district. The establishment of a TIF district, together with the execution of a credit enhancement agreement between the Town and the Company, will help ensure the economic viability of the Project, ensure that benefit of this economic development will accrue specifically to the area in which the Project will be located and will help ensure that the Project will bring investment and jobs to the Town.

The Town seeks to facilitate the construction of improvements proposed for the Emera site on Penobscot Meadow Drive in order to attract and retain quality jobs and development in the community and to maintain a healthy tax base and promote community well-being. The Town also seeks to invest in public infrastructure and undertake other economic development activities to retain jobs and attract jobs and commercial investment in other areas of the Town. In order to fulfill these goals, the Emera property on Penobscot Meadow Drive (Map 10 /Lot 40A) and portions of road and property on Cold Brook Road (Map 9/Lots 035, 039, 035-A, and

034) have been proposed as the “Coldbrook Road and Emera Maine Omnibus Municipal Development and Tax Increment Financing District” (the “District”). Through the creation of the District, together with a credit enhancement agreement (“CEA”) between the Town and the Company, a portion of the projected tax revenue generated from the property taxes paid on the captured assessed value of the improvements made within the Company Tract (as described herein) of the TIF District (the “TIF Revenues”) will be allocated to and used by the Company to fund the Project and to pay current and future debt service associated with the improvements. These proposed investments are described more fully herein.

C. Tax Increment Financing – Hampden Economic Development Program

The Town intends to use its portion of the TIF Revenues from the TIF District to finance some or all of the costs of public improvement projects and future economic development programs and initiatives which collectively will improve the Town’s economy and increase the Town’s ability to stand out in a competitive marketplace as a dynamic place in which to grow a business. Anticipated Town Projects are described in Table 1 below, such costs being authorized as project costs as defined under 30-A M.R.S.A. § 5225 and § 5230. None of the public projects are within the Emera Company Tract.

TABLE 1  
Town of Hampden TIF District Project Costs

Project Description	Cost Estimate	Statutory Cite
<b>Investments Within the District</b>		
<p>1. <u>Capital Costs</u>                      The District is configured to include an area with proximity to Interstate 95’s Coldbrook Exit and capitalize on the areas opportunity for commercial expansion. The area is not burdened with existing development and has been identified as a commercial growth area and designated as such in the 2010 Comprehensive Plan.</p> <ul style="list-style-type: none"> <li>• Acquisition and Public Infrastructure: Municipal investment in infrastructure within this area will require acquisition of land and rights-of-way, and construction costs to include but not limited to: roads, power access, sewer lines, water, and natural gas utilities.</li> <li>• Demolition, alteration or repair of any buildings, structures or fixtures as deemed necessary.</li> </ul>	\$1,960,000	30-A M.R.S.A. § 5225(1)(A)(a),(b)(c) and (d)

Coldbrook Road and Emera Maine Omnibus TIF Development Program

Project Description	Cost Estimate	Statutory Cite
<ul style="list-style-type: none"> <li>• Site preparation and finishing work</li> <li>• Fees and expenses including but not limited to licensing, permitting expenses, project design and planning, engineering, architectural, legal and accounting expenses.</li> </ul>		
<p>2. <u>Financing Costs</u>: TIF Revenues may be used to finance any of the other projects listed herein. Such costs may include, but are not limited to, closing costs, issuance costs and interest paid to holders of evidences of indebtedness issued to pay for project costs and any premium paid over the principal amount of that indebtedness because of the redemption of the obligations before maturity.</p>	\$75,000	30-A M.R.S.A. § 5225(1)(A)(2)
<p>3. <u>Real Property Assembly Costs</u>: Such costs associated with acquisition of land and rights-of-way necessary to develop the Town Tract parcels.</p>	\$50,000	30-A M.R.S.A. § 5225(1)(A)(3)
<p>4. <u>Professional service costs</u>: including but not limited to, licensing, architectural, planning, engineering, consultant and legal expenses.</p>	\$50,000	30-A M.R.S.A. § 5225(1)(A)(4)
<p>5. <u>Administrative Costs</u>: The development program envisions a dedication of about 1% of revenues from the District to defray administrative costs in connection with the implementation of the development program, including pro-rated municipal staff salaries.</p>	\$32,000	30-A M.R.S.A. § 5225(1)(A)(5)
<p>6. <u>Organizational Costs</u>: relating to the establishment of the district, including, but not limited to, the costs of conducting environmental impact and other studies and the costs informing the public about the creation of the District and implementation of the project plans including plans for the Coldbrook Road development area.</p>	\$5,000	30-A M.R.S.A. § 5225(1)(A)(7)

Project Description	Cost Estimate	Statutory Cite
<b>Investments Made Necessary by District</b>		
<p>7. <u>Infrastructure Costs:</u>            Improvements directly related to and made necessary by the Town Tract / Coldbrook Road District include the same types of investment/infrastructure named in Items 1-4 above in order to extend utilities and infrastructure from their current location to the District on Coldbrook Road.</p>	\$18,155,000	30-A M.R.S.A. § 5225(1)(B)(1)
<p>8. <u>Public Safety:</u>            No public safety improvements are currently anticipated; however if development occurs within the District that significantly increases traffic or poses other safety concerns TIF Revenues would be used to address those concerns through measures such as, but not limited to, installation of turning lanes, signalization, or other traffic control; or fire protection equipment &amp; maintenance if development requires equipment not currently owned by the municipality.</p>	\$1,000	30-A M.R.S.A. § 5225(1)(B)(2)
<p>9. <u>Portage to Downtown Projects</u> - Mitigation of Downtown Impacts: Hampden includes within this Table of Projects development of a Downtown Redevelopment Plan which is anticipated to lead to designation of a Downtown TIF District with 100% of revenues from captured assessed valued reinvested in Downtown according to its development program.            While the project sites are within the Town’s designated growth area and are zoned to encourage exactly the type of redevelopment proposed, the Town also recognizes that certain types of development that were traditionally downtown-based can dilute demand for downtown space and the long-term health of downtown when located elsewhere. The Emera administrative offices and the uses that will potentially locate within the commercial Cold Brook Road project represent such uses. When, and only if, the Downtown District is created, the Town will seek to mitigate some of the impacts of lost development by reinvesting some of the TIF revenues from this District into the Downtown District.</p>	\$300,000	30-A M.R.S.A. § 5225(1)(B)(3)

Coldbrook Road and Emera Maine Omnibus Development Program

Project Description	Cost Estimate	Statutory Cite
<b>Investments Related to Economic Development</b>		
<p>10. * <u>Costs of funding economic development programs and/or events</u>: developed by the municipality and funding the marketing of the municipality as a business location and planning for economic development within the Town of Hampden, including but not limited to, Economic Development Strategic Planning, Feasibility Studies for a Downtown Development District, Downtown Redevelopment Plan, Transportation Planning, Broadband Feasibility Study, Utilities expansion feasibility etc.</p> <p>The development program includes sharing in the support for the Town’s economic development staff salaries.</p>	\$200,000	30-A MRSA §5225 (1)(C)(1)
<p>11. <u>Costs of funding environmental improvement projects</u> related to commercial activities in Hampden.</p>	50,000	30-A MRSA §5225 (1)(C)(2)
<p>12. <u>Costs of funding to establish permanent economic development revolving loan funds, investment funds and grants.</u></p>	50,000	30-A MRSA §5225 (1)(C)(3)
<p>13. <u>Costs of services and equipment to provide skills development and training</u>, including scholarships to in-state educational institutions or to online learning entities when in-state options are not available, for jobs created or retained within Hampden.</p>	100,000	30-A MRSA §5225 (1)(C)(4)
<p>14. * <u>Costs relating to planning, design, construction, maintenance, grooming and improvements to new or existing recreational trails</u> determined by the department to have significant potential to promote economic development, including bridges that are part of the trail corridor, used all or in part for all-terrain vehicles, snowmobiles, hiking, bicycling, cross-country skiing or other related multiple uses; Trail systems within the Town of Hampden are more prevalent than in most communities. The community is home to a number of recreational areas,</p>	\$40,000	30-A M.R.S.A. § 5225(1)(C)(6)

Project Description	Cost Estimate	Statutory Cite
<p>with facilities and trails, which serve as a destination for family picnicking and recreational enjoyment. In addition to the existing trail structure which needs to be maintained, the community faces two major opportunities for which these resources would be vital:</p> <p>1. Hampden Turtle Head is part of the newly developing Hampden waterfront and will contain a trail system, which allows access to and around the peninsula. This trail system is intended to contain signage indicating both environmental and historic significance. The new area, which will contain a newly constructed parking lot, kayak launch, boat ramp, and bathroom facilities, will offer an area of approximately 9-acres for trails and recreational enjoyment. The area will be accessible by both car and boat. The planning, design, construction and maintenance of this trail system are vital to offering an attractive destination for the boater and family. This new waterfront will be a destination for the region and visitor to Hampden. These TIF resources will advance this development initiative.</p>		
<p>15. <u>TIF revenues to be used as match for applicable State and Federal Economic Development Grant Programs</u> To be used for purposes identified as authorized project costs in 30-A M.R.S.A. § 5225</p>	\$100,000	30-A M.R.S.A. § 5230
<p>Total Municipal Investment Plan Costs:</p>	21,168,000	

\* Projects identified with an asterisk (\*) share funding with these other Hampden TIF districts: (1) Dennis Paper & Foodservice.

## II. Development Program Narrative

### A. The Development District

The District consists of real property and facilities within the identified boundaries and will exist for a total of twenty-five (25) years. The Development Program described herein will serve the purpose of administering the District as a Municipal Development and Tax Increment Financing District pursuant to Chapter 206 of Title 30-A of the Maine Revised Statutes, as amended (the "Development Program"). The designation of the District and adoption of the

Development Program will become final immediately upon approval by the Hampden Town Council designating the District and adoption of this Development Program by the Hampden Town Council, subject only to approval of the Commissioner of the Maine Department of Economic and Community Development. The District is more fully described below in this Development Program and is depicted on the maps attached as Exhibit A. The Town plans to capture one-hundred percent (100%) of the increased assessed value of taxable real property located within the District in years one through twenty and then 80%, 65%, 40%, 15%, and 5% in each of the final five years respectively. The Town will use the property taxes paid on such captured value to fund the projects described in detail in Table 1 herein.

1. Physical Description

The District will encompass a total of 224.39 +/- acres of property with a Company Tract and a Town Tract.

Company Tract: The Company Tract is a 23.39-acre parcel known on Town tax maps 10-0-040-A

Town Tract: The Town Tract is a collection of parcels adjacent to Coldbrook Road (201 acres). Maps of the proposed District are presented in Exhibit A-1, a Locational Map and A-2, which provides detail of individual sections of the District.

2. Statutory Requirements and Thresholds

The Statutory Requirements and Thresholds form addressing the acreage and valuation conditions for approval mandated by 30-A M.R.S.A. § 5223(3) is set forth in Exhibit B.

3. Duration of the Program

The District and will begin upon approval by the Commissioner of the Maine Department of Economic and Community Development and will continue for a total of twenty-five (25) years.

4. Certification of Original Assessed Value

The Original Assessed Value ("OAV") of the District was One million, five-hundred eighty-two thousand and two-hundred dollars (\$1,582,200) as of March 31, 2014 (April 1, 2013). The Assessor's Certificate of Original Assessed Value is included as Exhibit C.

B. The Project

The Project, as described herein, consists of the construction of improvements to the Project. The District is designed to stimulate new investment in the Town by allocating certain tax revenues generated by new development in the District to the Project. Under the Development Program, the Town will make a portion of the incremental tax revenues from real property investments within the District available to Emera Maine pursuant to a Credit

Enhancement Agreement (the "Credit Enhancement Agreement"), which Agreement will be consistent with the allocation of incremental tax revenue as defined in Exhibit D-1 attached and further detailed below in the Financial Plan section of this document. These revenues will be used by Emera Maine to pay costs of the Project directly or to pay debt service on funds borrowed privately by Emera Maine to finance the cost of the Project. The costs so financed will represent only a portion of the total costs of such improvements, to be financed by Emera Maine. All additional costs of the Project will be the responsibility of Emera Maine. By means of a Credit Enhancement Agreement between the Town and the Company, a portion of the TIF Revenue generated solely from the property taxes paid on the captured assessed value of the improvements made within the Company Tract of the District will be allocated to and used by the Company to fund the Project and to pay the current and future debt service associated with the improvements. The TIF Revenues will provide financial assistance for the Project itself, making it a more viable endeavor for the Company.

C. The Development Program

The Town's designation of the District and adoption of this Development Program creates a single municipal TIF district in order to capture the value of the taxable real property improvements made within the District and enable the use of a portion of the TIF Revenues to assist the Emera Maine Project through a credit enhancement agreement. It will also permit a portion of the TIF revenues be used to finance various municipal economic development projects as set forth in Table 1 above.

This Development Program will run for a term of 25 years and will capture one hundred percent (100%) of the increased assessed taxable real property value of the District in years one through 20. It will then capture 80%, 65%, 40%, 15%, and 5% in each of the final five years respectively. The Town will retain the tax revenues generated by the captured assessed taxable real property value for designated economic development purposes.

The Town will enter into a Credit Enhancement Agreement with the Company, which will allocate to the Company a specified percentage of the TIF Revenues generated from the captured assessed value resulting from the Company's investment in the Project during twenty (20)-year credit enhancement period within the TIF District's existence as further set forth in the Credit Enhancement Agreement. The Company will use such TIF Revenues to offset the cost of its investment in the Project, as more fully discussed in this Development Program. Any TIF Revenues not allocated to the Credit Enhancement Agreement will be retained by the Town to fund municipal economic projects as described in this document. The calculation and allocation of TIF Revenues between the Company and the Town is more specifically described below in Section IV—Financial Plan and in Exhibit C.

Through the Omnibus feature of this TIF District, the Town reserves the right to negotiate and execute one or more future credit enhancement agreements for up to the balance of the term of the District with up to one hundred percent (100%) reimbursement of the TIF Revenues to a company or developer making investments within the Town Tract of the TIF District in proximity of the Cold Brook Road. Approval of such future credit enhancement agreements are at the sole discretion of the Hampden Town Council.

The Town will also retain a specified percentage of the TIF Revenues for economic development programs and projects as discussed in Table 1 above. By adopting this Development Program, the Town will underscore Hampden's commitment to business retention and growth, support its growing reputation as a desirable Service Center Community (as recognized by State of Maine Rule) in which to locate a business and accomplish the following goals:

- Increase future tax revenues generated from investment within the District;
- Enhance money available to the Town for economic development projects;
- Create long-term, stable employment opportunities for area residents; and
- Improve the overall economy of the region and the State of Maine.

In addition, by creating the District, the Town will "shelter" the increase in municipal valuation that development in the District will bring about. This tax shelter will mitigate the impacts that the District's increased assessed property value would have on the Town's share of state aid to education, municipal revenue sharing and its county tax assessment. An estimate of the tax shelter benefit is shown as Exhibit D-2 attached hereto.

This Development Program is structured and proposed pursuant to Chapter 206 of Title 30-A of the Maine Revised Statutes, as amended. Subsequent to a public hearing and Town Council vote, adoption of this Development Program will be effective upon approval by DECD.

D. Operational Components

1. Public Facilities

Please refer to Table 1 for the various public infrastructure improvements that TIF Revenues will support. The Town will be responsible for these improvements.

2. Commercial Improvements Financed Through Development Program

The Emera Maine Project consists of construction improvements to be made over two phases and includes warehouse space, a Fleet service facility, a truck parking garage and a two-story office building. The estimated direct cost for this project is \$18 million.

The specific commercial improvements to be financed through the Development Program are the Project assets located in the Company Tract of the District as described throughout this document.

By means of an Omnibus structure, the Town will have the flexibility to negotiate and execute future credit enhancement agreements with a company or developer of property within the Town Tract of the District. Such credit enhancement agreements will be executed at the sole discretion of the Town Council and may provide a reimbursement of up to one hundred percent (100%) of the TIF Revenue generated for a term not to exceed the balance of the District term remaining at the time of approval.

3. Relocation of Displaced Persons

Not applicable.

4. Transportation Improvements

Please refer to Table 1. The Town will fund road improvements within the District and/or outside the District that are made necessary by the investments within the District.

5. Environmental Controls

The improvements made under this Development Program will meet or exceed all federal, state and local environmental laws, regulations and ordinances and will comply with all applicable land use requirements for the Town.

6. Plan of Operation

All of the improvements made by the Company and located within the District are planned to be owned by the Company. The Company will be responsible for maintenance expenses, insurance and taxes on all Project improvements.

During the term of the District, the Town Manager or her designee will be responsible for all administrative matters within the purview of the Town concerning implementation and operation of the District.

### III. Financial Plan

A. Increased Assessed Values & Credit Enhancement Agreements

Estimates of the increased assessed value of the District property, TIF Revenues to be generated by the District, and credit enhancement projections are shown in Exhibit D-1.

The Development Program provides that the Town will “capture” one-hundred percent (100%) of the increased assessed value over the Original Assessed Value on taxable real property of the District in years one through twenty, and then 80%, 65%, 40%, 15%, and 5% in each of the final five years respectively. The TIF Revenues so collected will fund tax reimbursements to the Company and/or contribute to the funding of the approved municipal projects as described on Table 1 hereof. All taxable real property value captured in the District will be added to the general tax rolls at the end of the TIF term.

Upon each payment of property taxes by the future property taxpayers in the District, the Town will deposit into a development program fund (the “Development Program Fund”) the entirety of the property tax payments constituting TIF Revenues. The Development Program Fund is pledged to and charged with the payment of the project costs in the manner provided in 30-A M.R.S.A. § 5227(3). The Development Program Fund consists of two segregated accounts, a sinking fund account (“Sinking Fund Account”) and a project cost account (the “Project Cost Account”). The Town will deposit the TIF Revenues necessary to pay debt service on any bonds issued to pay for District improvements, if any, into the Sinking Fund Account. The money in this account is pledged to and charged with the payment of interest and principal on municipal indebtedness related to the improvements in the District. The Town will deposit any additional TIF Revenues into (a) a subaccount or subaccounts of the Project Cost Account to be used for credit enhancement payments to Emera Maine and (b) to a subaccount of the Project Cost Account for other approved municipal projects outlined in this Development Program and not financed with Town indebtedness. Additional dedicated Development Program subaccounts will be created with each Omnibus credit enhancement agreement approved by the Town Council.

The Town’s regular Credit Enhancement Agreement policy is to limit its term to a period of ten years. In consideration of the contemplated construction of Phase II of the Project and the relocation of the Company’s corporate offices to the District (Project Phase II), the Town has agreed to enter into a Credit Enhancement Agreement over a period of twenty (20) years as reflected in the Table below and in Exhibit D. Estimates of the increased assessed values of the District, the anticipated TIF Revenues generated by the District, that portion of the TIF Revenues to be applied to the District each year, and the estimated tax shifts are shown in Exhibit D. If the Company does not substantially complete Phase II of the Project, including relocation of the Company’s corporate offices to the District, by July 1, 2019, the reimbursement period shall terminate on June 30, 2025 and the Reimbursement Percentage for Years 6-10 as set forth in Table 2 below shall be reduced to 50%. This termination will occur unless the Town and Company agree to a modified credit enhancement allocation as a remedy

for the failure of the Company to complete Phase II or relocate its corporate offices to the District. Any such modification may allow for a credit enhancement equal to or less than the terms set forth herein, but shall not exceed them.

The proposed credit enhancement agreement provides for the Town to reimburse property taxes paid on captured assessed value according to the following schedule:

TABLE 2  
Credit Enhancement Agreement with Emera Maine

Time Period	Reimbursement Percentage
Years 1-5	50%
Years 6-10	75%
Years 11-15	50%
Years 16-20	25%
Years 21-25	0%

This schedule provides an average estimated reimbursement of 45% of TIF Revenues, resulting from captured assessed value, to Emera Maine over the course of the District term.

B. Sources of Revenues

The Company will finance the Project through private funds. The Company will be responsible for making all arrangements for, and payments with respect to, any additional indebtedness incurred to fund the Project.

Town Public Improvements will be financed with municipal resources including TIF revenues. The Town will be responsible for making all arrangements for, and payments with respect to, any additional indebtedness incurred to fund the Project (see Item C. below)

C. Public Indebtedness

The Town anticipates funding some of the public infrastructure costs through public indebtedness. The Town reserves the right to incur bonded indebtedness for approved projects in the future, provided that the timing and funding of any bonded projects complies with all statutory requirements for paying bonded indebtedness with TIF Revenues.

D. Original Assessed Value

Certification by the Town's Tax Assessor of the Original Assessed Value of the District is set forth in Exhibit C.

IV. Statutory Requirements and Thresholds

The Statutory Requirements and Threshold limits addressing the conditions for approval mandated by 30-A M.R.S.A. § 5223(3) are set forth in Exhibit B.

V. TIF Projections and Tax Shifts

In accordance with 30-A M.R.S.A. § 5224(4), the tables set forth in Exhibit C-1 and Exhibit C-2 show for each of the term of the District: (1) estimates of the increased assessed values of the District; (2) the portion of increased assessed values to be applied to the Development Program as captured assessed values; (3) the resulting tax increments (i.e., the TIF Revenues); and (4) the estimated tax shifts that are expected to result from the designation of the District. Projections in Exhibit C reflect only planned investment by Emera Maine within the Company Tract. There is no reliable way to project investment value or timing within the Town Tract of the District.

VI. Municipal Approvals

A. Notice of Public Hearing

Attached as Exhibit E is a copy of the Notice of Public Hearing regarding the establishment of the Coldbrook Road and Emera Municipal Development and Tax Increment Financing District and adoption of this Development Program for the District, published in the Bangor Daily News, a newspaper of general circulation in the Town, on January 23, 2015, a date at least ten (10) days prior to the public hearing. The public hearing on the District designation and Development Program was intended to be held on February 2, 2015 in accordance with the requirements of 30-A M.R.S.A. § 5226(1). Due to inclement weather, the initial public hearing was postponed until February 9, 2015, postings of this change are included in Exhibit E.

B. Minutes of Public Hearing Held by Town Council

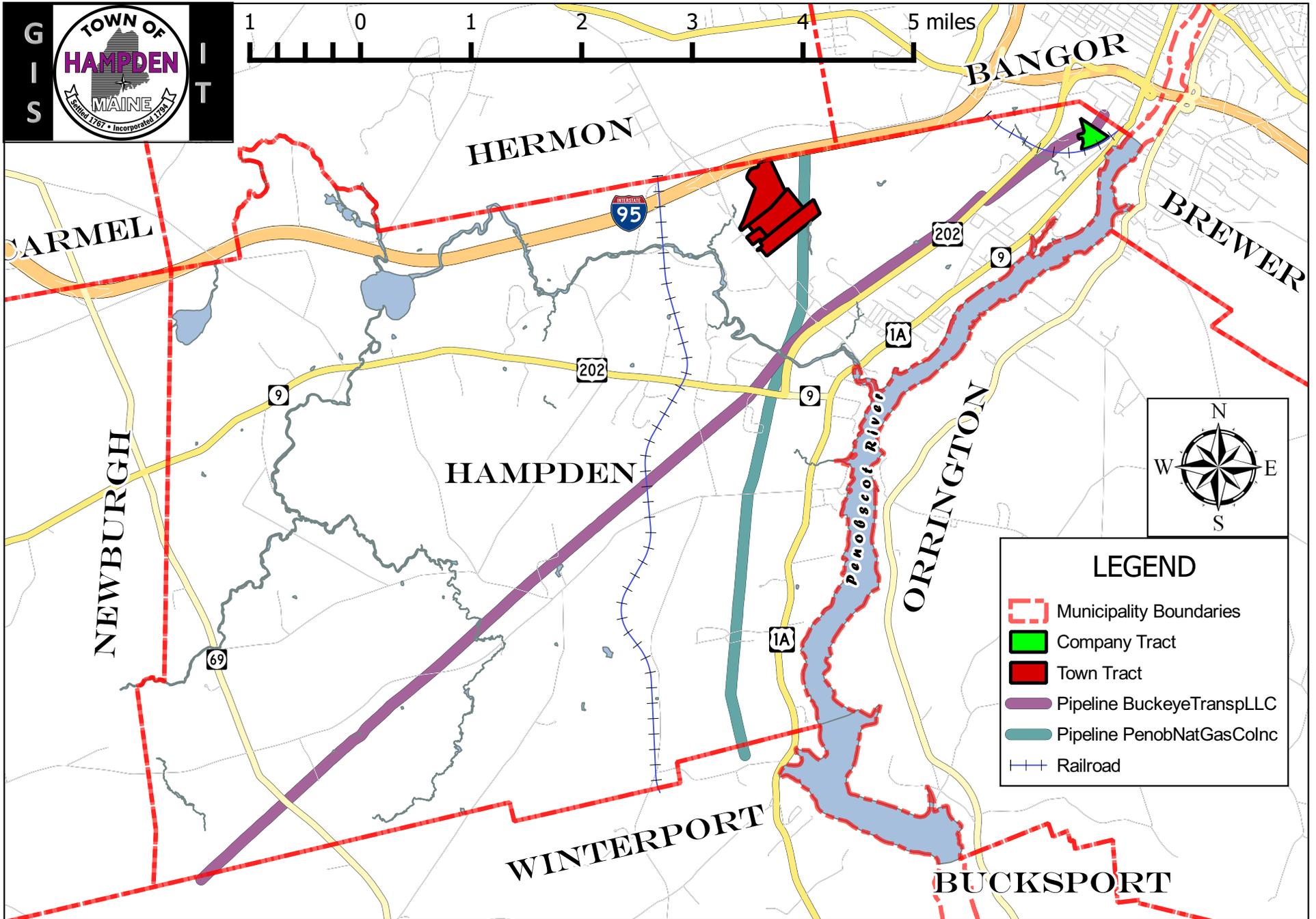
Attached as Exhibit F is a certified copy of the minutes of the public hearing held on February 9, 2015, at which time the proposed District and Development Program were discussed by the public.

C. Authorizing Votes

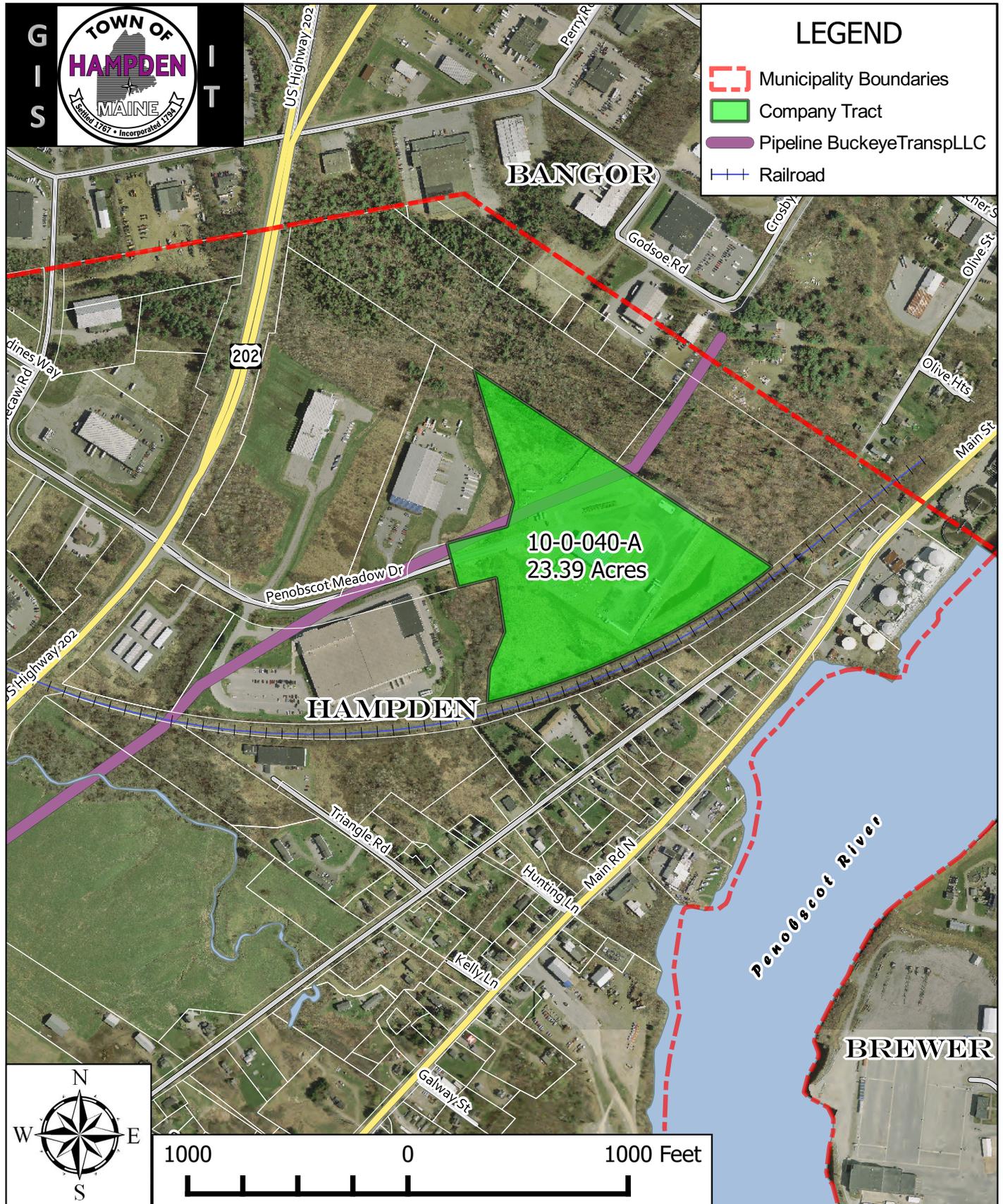
Attached as Exhibit G is a copy of the Hampden Town Council Resolution designating the District and adopting this Development Program, which Resolution was adopted by the Council at a meeting of the Council duly called and intended to be held on February 2, 2015. Due to inclement weather, the public hearing was postponed until February 9, 2015.

# EXHIBIT A

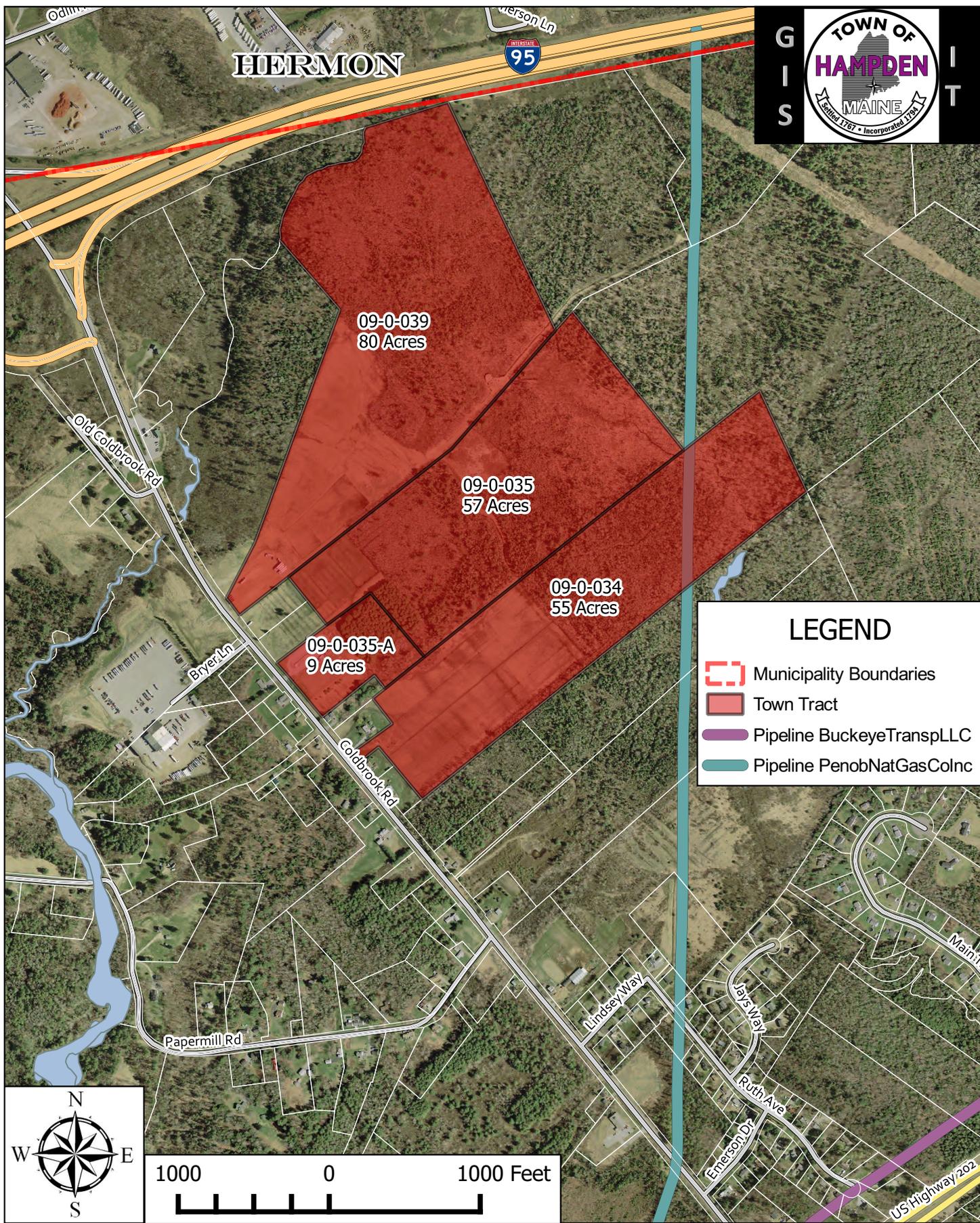
**EXHIBIT A-1  
TIF DISTRICT MAP SHOWING IN RELATION TO MUNICIPALITY BOUNDARIES**



**EXHIBIT A-2**  
**MAP SHOWING TIF DISTRICT BOUNDARY : COMPANY TRACT**



**EXHIBIT A-2  
MAP SHOWING TIF DISTRICT BOUNDARY : TOWN TRACT**



# EXHIBIT B

COLDBROOK ROAD / EMERA MAINE OMNIBUS  
STATUTORY REQUIREMENTS & THRESHOLDS

<b>A. ACRE LIMITATION</b>		
1. Total Acreage of Municipality		24,000
2. Total Acreage of Proposed Municipal TIF District		224.39
3. Total <b>Downtown</b> acres contained in the Proposed Municipal TIF District		-0-
4. Total <b>Transit</b> acres contained in the Proposed Municipal TIF District		-0-
5. Total acreage of Proposed Municipal TIF District counted towards 2% cap (A2-A3-A4)		224.39
6. Percentage of total acreage in proposed municipal TIF District (cannot exceed 2%) Divide A5 by A1		.935%
7. Total acreage of all existing and proposed municipal TIF districts in the municipality. Add A2 to sum of all existing TIF district acreage. (16.17 +A.5.) *		240.56
8. Total acreage of an existing or Proposed <b>Downtown</b> TIF District in the municipality.		0
9. Total acreage of all <u>existing</u> <b>Pine Tree Development Zone</b> TIF Districts in the municipality.		0
10. Total acreage of all existing or Proposed <b>Transit</b> TIF Districts in the municipality.		0
11. Total acreage of all existing and Proposed Municipal TIF Districts in the municipality counted toward 5% cap. Subtract A8+A9+A10 from A7.		240.56
12. Percentage of total acreage in all existing and proposed Municipal TIF Districts (cannot exceed 5%) Divide A11 by A1.		1.00%
13. Total Acreage of all real property in the Proposed Municipal TIF District that is:		
(Note: a, b, or c must be at least 25%)		
	Acres	%
a. Blighted (Divide acres by	-	-
b. In need of rehabilitation/conservation (Divide acres by	-	-
c. Suitable for industrial/commercial site (Divide acres by	224.39	100%
<b>TOTAL</b>	224.39	100%
<b>B. VALUATION LIMITATION</b>		
1. Total Aggregate Value of Municipality (TAV) <i>Use most recent April 1<sup>st</sup></i>		614,756,784
2. Original Assessed Value (OAV) of Proposed Municipal TIF District. <i>Use March 31<sup>st</sup> of tax year preceding date of municipal designation</i>		1,582,200
3. Total OAV of all existing and Proposed Municipal TIF Districts in the municipality. <i>Add b2 to sum of all existing TIF district OAVs (1,549,900 +B.2.) *</i>		3,132,100
4. OAV of an existing or proposed <b>Downtown</b> TIF District in the municipality.		0
5. OAV of all <u>existing</u> <b>Pine Tree Development Zone</b> TIF Districts in the municipality.		0
6. OAV of all existing or Proposed <b>Transit</b> TIF Districts in the municipality.		0
7. Total OAV of all existing and Proposed Municipal TIF Districts in the municipality counted toward 5% cap. Subtract B4+B5+B6 from B3		3,132,100
8. Percentage of total OAV to TAV in all existing and Proposed Municipal TIF Districts (cannot exceed 5%). Divide B7 by B1		0.51%

\* Values in A.7 and B. 3 are based on the Dennis Paper & Food Services TIF Statutory Requirements & Thresholds form, corrected 2/25/2015. See Hampden Stat Requirements Backup Data

Updated 03/24/2015

# EXHIBIT C

EXHIBIT C  
ASSESSOR'S CERTIFICATE OF ORIGINAL ASSESSED VALUE

TOWN OF HAMPDEN  
COLDBROOK ROAD AND EMERA MAINE MUNICIPAL DEVELOPMENT & TAX INCREMENT  
FINANCING DISTRICT

**ASSESSOR'S CERTIFICATE**

The undersigned Tax Assessor for the Town of Hampden, Maine, does hereby certify pursuant to the provisions of 30-A M.R.S.A. §5254 that the taxable assessed value of taxable real property in the Coldbrook Road and Emera Maine Omnibus Municipal Development and Tax Increment Financing District, as delineated on a map included in the Development Program to which this Certificate is included, was \$ 1,582,200 as of March 31, 2014 (April 1, 2013).

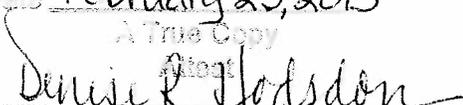
**IN WITNESS WHEREOF**, This Certificate has been executed as of this 12th day of January, 2015.

TOWN ASSESSOR

By: 

Original Assessed Value for Individual Tax Map Lots

Tax Map and Lot Number	Acreage	Original Assessed Value as of March 31, 2014 (April 1, 2013)
Town Tract		
9-0-035	57	\$ 57,000
9-0-039	80	\$ 100,000
9-0-035-A	9	\$ 67,000
9-0-034	55	\$ 160,000
Company Tract		
10-0-040-A	23.39	\$ 1,198,200
Road Right of Way		\$0
<b>Total:</b>	224.39	\$ 1,582,200

Date February 23, 2015  
A True Copy  
  
Town Clerk

# EXHIBIT D

EXHIBIT D-1  
INCREASED ASSESSED VALUE AND TIF REVENUE PROJECTIONS

	Town Fiscal Year	Projected Cumulative Investment	Projected Increase in Annual Assesed Value		Annual Assessed Value Retained		Mil Rate	Gross New Taxes	Total TIF Revenues
			Real Property	Projected Annual Assesed Value	%	\$ Amount			
1	2014-2015	\$ 11,500,000	\$ 7,700,000	\$ 7,700,000	100%	\$ 7,700,000	15.90	\$ 122,430	\$ 122,430
2	2015-2016	\$ 11,500,000	\$ 11,500,000	\$ 11,500,000	100%	\$ 11,500,000	15.90	\$ 182,850	\$ 182,850
3	2016-2017	\$ 11,500,000	\$ 11,500,000	\$ 11,500,000	100%	\$ 11,500,000	15.90	\$ 182,850	\$ 182,850
4	2017-2018	\$ 14,750,000	\$ 11,500,000	\$ 11,500,000	100%	\$ 11,500,000	15.90	\$ 182,850	\$ 182,850
5	2018-2019	\$ 18,000,000	\$ 14,750,000	\$ 14,750,000	100%	\$ 14,750,000	15.90	\$ 234,525	\$ 234,525
6	2019-2020	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
7	2020-2021	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
8	2021-2022	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
9	2022-2023	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
10	2023-2024	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
11	2024-2025	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
12	2025-2026	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
13	2026-2027	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
14	2027-2028	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
15	2028-2029	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
16	2029-2030	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
17	2030-2031	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
18	2031-2032	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
19	2032-2033	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
20	2033-2034	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	100%	\$ 18,000,000	15.90	\$ 286,200	\$ 286,200
21	2034-2035	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	80%	\$ 14,400,000	15.90	\$ 286,200	\$ 228,960
22	2035-2036	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	65%	\$ 11,700,000	15.90	\$ 286,200	\$ 186,030
23	2036-2037	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	40%	\$ 7,200,000	15.90	\$ 286,200	\$ 114,480
24	2037-2038	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	15%	\$ 2,700,000	15.90	\$ 286,200	\$ 42,930
25	2038-2039	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	5%	\$ 900,000	15.90	\$ 286,200	\$ 14,310
26	2039-2040								
27	2040-2041								
<b>Cumulative</b>								\$ 6,629,505	\$ 5,785,215
<b>Avg. Annual</b>			\$ 16,678,000	\$ 16,678,000		\$ 14,554,000		\$ 265,180	\$ 231,409
	Years in projection			25					
	Mill Rate (per thousand)			15.90					
	Years 26 and 27 shown for tax shift purposes only.								

EXHIBIT D-1 (Cont.)  
 INCREASED ASSESSED VALUE AND TIF REVENUE PROJECTIONS

	Town	Town Revenues				Company TIF Allocation	
	Fiscal Year	New General Fund	TIF %	TIF Revenues	Total Town Revenues	%	TIF Revenues
1	2014-2015	\$ -	50.0%	\$ 61,215	\$ 61,215	50.0%	\$ 61,215
2	2015-2016	\$ -	50.0%	\$ 91,425	\$ 91,425	50.0%	\$ 91,425
3	2016-2017	\$ -	50.0%	\$ 91,425	\$ 91,425	50.0%	\$ 91,425
4	2017-2018	\$ -	50.0%	\$ 91,425	\$ 91,425	50.0%	\$ 91,425
5	2018-2019	\$ -	50.0%	\$ 117,263	\$ 117,263	50.0%	\$ 117,263
6	2019-2020	\$ -	25.0%	\$ 71,550	\$ 71,550	75.0%	\$ 214,650
7	2020-2021	\$ -	25.0%	\$ 71,550	\$ 71,550	75.0%	\$ 214,650
8	2021-2022	\$ -	25.0%	\$ 71,550	\$ 71,550	75.0%	\$ 214,650
9	2022-2023	\$ -	25.0%	\$ 71,550	\$ 71,550	75.0%	\$ 214,650
10	2023-2024	\$ -	25.0%	\$ 71,550	\$ 71,550	75.0%	\$ 214,650
11	2024-2025	\$ -	50.0%	\$ 143,100	\$ 143,100	50.0%	\$ 143,100
12	2025-2026	\$ -	50.0%	\$ 143,100	\$ 143,100	50.0%	\$ 143,100
13	2026-2027	\$ -	50.0%	\$ 143,100	\$ 143,100	50.0%	\$ 143,100
14	2027-2028	\$ -	50.0%	\$ 143,100	\$ 143,100	50.0%	\$ 143,100
15	2028-2029	\$ -	50.0%	\$ 143,100	\$ 143,100	50.0%	\$ 143,100
16	2029-2030	\$ -	75.0%	\$ 214,650	\$ 214,650	25.0%	\$ 71,550
17	2030-2031	\$ -	75.0%	\$ 214,650	\$ 214,650	25.0%	\$ 71,550
18	2031-2032	\$ -	75.0%	\$ 214,650	\$ 214,650	25.0%	\$ 71,550
19	2032-2033	\$ -	75.0%	\$ 214,650	\$ 214,650	25.0%	\$ 71,550
20	2033-2034	\$ -	75.0%	\$ 214,650	\$ 214,650	25.0%	\$ 71,550
21	2034-2035	\$ 57,240	100.0%	\$ 228,960	\$ 286,200	0.0%	\$ -
22	2035-2036	\$ 100,170	100.0%	\$ 186,030	\$ 286,200	0.0%	\$ -
23	2036-2037	\$ 171,720	100.0%	\$ 114,480	\$ 286,200	0.0%	\$ -
24	2037-2038	\$ 243,270	100.0%	\$ 42,930	\$ 286,200	0.0%	\$ -
25	2038-2039	\$ 271,890	100.0%	\$ 14,310	\$ 286,200	0.0%	\$ -
26	2039-2040						
27	2040-2041						
	<b>Cumulative</b>	\$ 844,290		\$ 3,185,963	\$ 4,030,253		\$ 2,599,253
	<b>Avg. Annual</b>	\$ 33,772		\$ 127,439	\$ 161,210		\$ 103,970

EXHIBIT D-2  
TAX SHIFT PROJECTIONS

	Town	State/County Projected Tax Shift				
		Fiscal Year	EPS	Revenue	County	Total
			Education	Sharing	Tax	Tax
		Shift	Shift	Shift	Shift	
1	2014-2015	\$ -	\$ -	\$ -	\$ -	
2	2015-2016	\$ -	\$ -	\$ -	\$ -	
3	2016-2017	\$ 59,213	\$ 5,397	\$ 9,002	\$ 73,612	
4	2017-2018	\$ 88,435	\$ 8,010	\$ 14,004	\$ 110,449	
5	2018-2019	\$ 88,435	\$ 8,010	\$ 14,591	\$ 111,037	
6	2019-2020	\$ 88,435	\$ 8,010	\$ 15,204	\$ 111,649	
7	2020-2021	\$ 113,428	\$ 10,220	\$ 20,312	\$ 143,959	
8	2021-2022	\$ 138,420	\$ 12,407	\$ 25,819	\$ 176,646	
9	2022-2023	\$ 138,420	\$ 12,407	\$ 26,902	\$ 177,729	
10	2023-2024	\$ 138,420	\$ 12,407	\$ 28,031	\$ 178,857	
11	2024-2025	\$ 138,420	\$ 12,407	\$ 29,206	\$ 180,033	
12	2025-2026	\$ 138,420	\$ 12,407	\$ 30,432	\$ 181,258	
13	2026-2027	\$ 138,420	\$ 12,407	\$ 31,708	\$ 182,535	
14	2027-2028	\$ 138,420	\$ 12,407	\$ 33,038	\$ 183,865	
15	2028-2029	\$ 138,420	\$ 12,407	\$ 34,424	\$ 185,251	
16	2029-2030	\$ 138,420	\$ 12,407	\$ 35,868	\$ 186,695	
17	2030-2031	\$ 138,420	\$ 12,407	\$ 37,373	\$ 188,199	
18	2031-2032	\$ 138,420	\$ 12,407	\$ 38,940	\$ 189,767	
19	2032-2033	\$ 138,420	\$ 12,407	\$ 40,574	\$ 191,400	
20	2033-2034	\$ 138,420	\$ 12,407	\$ 42,276	\$ 193,102	
21	2034-2035	\$ 138,420	\$ 12,407	\$ 44,049	\$ 194,876	
22	2035-2036	\$ 138,420	\$ 12,407	\$ 45,897	\$ 196,723	
23	2036-2037	\$ 138,420	\$ 12,407	\$ 47,822	\$ 198,649	
24	2037-2038	\$ 110,736	\$ 9,983	\$ 39,876	\$ 160,595	
25	2038-2039	\$ 89,973	\$ 8,147	\$ 33,767	\$ 131,887	
26	2039-2040	\$ 55,368	\$ 5,050	\$ 21,661	\$ 82,079	
27	2040-2041	\$ 20,763	\$ 1,908	\$ 8,467	\$ 31,138	
	<b>Cumulative</b>	\$ 2,929,506	\$ 263,242	\$ 749,243	\$ 3,941,990	
	<b>Avg. Annual</b>	\$ 117,180	\$ 10,530	\$ 29,970	\$ 157,680	
	Years 26 and 27 shown for tax shift purposes only.					
	Tax shift is the effect on a municipality's state revenue sharing, education subsidies and county tax obligations that result from the designation of a tax increment financing district and the capture of the increased assessed value.					

# EXHIBIT E

**Legal Notices**  
**TOWN OF HAMPOEN MAINE NOTICE OF PUBLIC HEARING**

Notice is hereby given that the Hampden Town Council will hold a public hearing at 7:00 pm on Monday, February 2, 2015 at the Hampden Municipal Building Council Chambers, 106 Western Avenue regarding:

A Municipal Tax Increment Financing Development Program for the District Known As The "Coldbrook Road and Emers Maine Municipal Development and Tax Increment Financing District". The purpose of the public hearing is to receive public comments on the designation of the proposed Coldbrook Road and Emers Maine Omnibus Municipal Development and Tax Increment Financing District (the "District"), the Development Program and Financial Plan for said District, and a proposed credit enhancement agreement with Emers Maine, all pursuant to the provisions of Chapter 208 of Title 30-A of the Maine Revised Statutes, as amended. The proposed Municipal Development and Tax Increment Financing District consists of approximately 240 acres of property located on Coldbrook Road and Penobscot Meadow Drive and identified on Town Tax Map and Lots: 10-0-040-A; 09-0-038; 09-0-038; 09-0-035-A; 09-0-034; including a portion of road right of way abutting each lot.

All interested persons are invited to attend the public hearing and will be given an opportunity to be heard at that time.

Denise R. Hodsdon  
Town Clerk

Jan. 23, 2015

Date February 23, 2015

A True Copy

Attest

Denise R. Hodsdon  
Town Clerk

**FINANCE & ADMINISTRATION COMMITTEE AND**

**TOWN COUNCIL MEETING POSTPONED**

**UNTIL MONDAY, FEBRUARY 9, 2015**

**FINANCE & ADMINISTRATION – 6 P.M.**

**TOWN COUNCIL – 7 P.M.**

**INCLUDING THE FOLLOWING PUBLIC HEARING WHICH IS  
ALSO RESCHEDULED FOR 2/9/2015 AT 7 P.M.:**

**TOWN OF HAMPDEN, MAINE**

**NOTICE OF PUBLIC HEARING**

Notice is hereby given that the Hampden Town Council will hold a public hearing at 7:00 pm on Monday, February 2, 2015 at the Hampden Municipal Building Council Chambers, 106 Western Avenue regarding:

A Municipal Tax Increment Financing Development Program for the District Known As The "Coldbrook Road and Emera Maine Municipal Development and Tax Increment Financing District". The purpose of the public hearing is to receive public comments on the designation of the proposed Coldbrook Road and Emera Maine Omnibus Municipal Development and Tax Increment Financing District (the "District"), the Development Program and Financial Plan for said District, and a proposed credit enhancement agreement with Emera Maine, all pursuant to the provisions of Chapter 206 of Title 30-A of the Maine Revised Statutes, as amended. The proposed Municipal Development and Tax Increment Financing District consists of approximately 240 acres of property located on Coldbrook Road and Penobscot Meadow Drive and identified on Town Tax Map and Lots: 10-0-040-A; 09-0-039; 09-0-035; 09-0-035-A; 09-0-034; including a portion of road right of way abutting such lot.

All interested persons are invited to attend the public hearing and will be given an opportunity to be heard at that time.

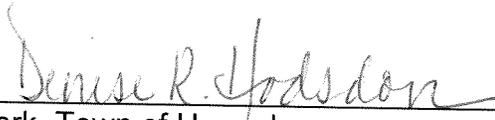
Date February 23, 2015  
A True Copy  
Attest  
Denise K. Goddson  
Town Clerk

# EXHIBIT F

## CLERK'S CERTIFICATE OF MINUTES OF PUBLIC HEARING

I, Denise R. Hodsdon, Clerk of the Town of Hampden, do hereby certify that the attached is a true and accurate excerpt from the minutes of the public hearing held at a meeting of the Town Council of said Hampden, held on February 9, 2015, a majority of the Councilors being present:

Dated: February 23, 2015

  
\_\_\_\_\_  
Clerk, Town of Hampden

## 2. PUBLIC HEARINGS

### b. Coldbrook Road and Emera Maine Municipal Development and Tax Increment Financing District

*Before opening the hearing, Mayor Ryder asked Community and Economic Development Director Dean Bennett to explain the TIF process to date. Dean explained that the Coldbrook Road triangle area has been identified in the comprehensive plan as a place for expansion for retail and service-based businesses. The connection between the Coldbrook Road triangle area and Emera is timing. In May of 2012 Bangor Hydro indicated their intent to consolidate its operations and were looking at a number of sites in the region. One of those sites was a piece of land they owned off Penobscot Meadow Drive in Hampden and they inquired whether Hampden was interested in talking about some incentives and seeking that development. The development would be an 18 to 20 million dollar investment with the potential for \$85,000 in annual excise tax once the administrative offices are moved here. Bangor Hydro brought a development proposal to the Council's Planning & Development Committee and after some negotiation, the committee sent a recommendation to the Council to approve the proposal. At about that time the merger of Bangor Hydro and Emera began, which significantly delayed the process. In an effort to give Emera some security in their plan to go forward with their development plans, Dean proposed the terms of the credit enhancement and asked the Council for its approval. At that time the question became what to do with the capture, or the Town's share, of Emera's taxes. The Planning & Development Committee met with Economic Development Consultant Noreen Norton and asked her to develop a product which would prioritize the development areas of the town; and that would allow the town to remain flexible, responsible and strategic in the allocation of those captured resources, ideally utilizing all the identified prioritized areas, being the Coldbrook Road, the triangle and downtown. It has taken three years to get to this public hearing. The Town's use of its share of the Emera tax dollars, which over a 20-year period is approximately \$4,000,000, is intended to provide for the strategic investment of resources in the development of the Hampden triangle in those categories allowed. It is a source of revenues that can be utilized to advance the development of the Hampden triangle. The allocation of the Town's share of the Emera TIF places the Town in the position of negotiation with regard to infrastructure expansion and it maximizes its chance of increasing the tax base of commercial and industrial development. Dean then introduced Economic Development Consultant Noreen Norton. Noreen pointed out that the project over the 25 years is estimated to create \$6.6 million in new tax revenue. She noted that without the TIF, the Town would stand to lose approximately \$4 million due to lost education subsidy, lost municipal sharing and increase in county*

taxes. Without the TIF the Town would only have \$2.6 million available, but with the TIF, even after providing the credit enhancement to EMERA, the Town will have approximately \$4 million available. Noreen explained that once the terms of the credit enhancement had been negotiated, the development program was written within the statutory allowances, but with maximum flexibility in the Town project portion. She pointed out that if the Town decided to do some project not included in the program, it would have to go back and amend the program, with another public hearing.

Mayor Ryder opened the public hearing at 7:35 pm.

**Gerry Chasse** of 71 Aaron's Way and President of Emera Maine noted he was here with about 10 of the 37 Emera employees who live in Hampden and that they were here to express their collective support for the approval of the TIF. The employees are excited about consolidating to one campus and moving to a new modern facility in Hampden. He expressed appreciation to Town officials for all the work it took to get to this point.

**Rich Armstrong** of 109 Kennebec Road thanked Emera for coming to Hampden and wondered how many residences would need to be built to equal the taxes that one business is paying? He shared that his business had been located in Bangor for sixty years, but when they needed to expand, they chose to move to Hermon because of a TIF, which helped their business to grow and gave them a chance to pay off the accumulated debt from building the new facility. He felt that without a TIF, businesses are not going to come to Hampden, they will go to Hermon. He pointed out that setting the money aside for economic development would allow the Town to have the money to be able to bargain with big companies who may want to come to Hampden. He said he doesn't like to see taxes going up, but if you want them to go down, we need to attract business, which would generate personal property taxes as well as real estate taxes.

**Jeremy Williams** of 1334 Carmel Road North and an employee of Emera, said he has watched his taxes go up, but feels that this is win/win for everyone. Bringing this type of business to Hampden is the only way to keep taxes at a fair level and let anyone be able to live in Hampden. He feels this a good thing for the Town.

**Lisa Carter** of Hampden said for her, this is not about whether Emera should get a TIF, it is about what happens to the portion of the money that goes back to Hampden. She stated that with the businesses who have previously received TIF's, they got a discount on their property taxes and the remaining amount of money went back into the general fund. She said that when you have lower property taxes, you don't have to give so many TIF's because people will come to the Town due to lower property taxes. She said she is glad that Emera is coming here, but that is not the issue. The issue is that in this document the money does not go to the general fund. She said if you set this aside and have these "spending" items, that means that taxes for homeowners go up.

**Walter Cupples** of 42 Main Road North said that due to the work of

Economic Development Director Dean Bennett and the Council over the last couple of years, Hampden's image of being anti-business has changed dramatically. We have a lot to offer in Hampden and a big part of that is what we can do to provide a welcome place for businesses to build and grow. He said the Coldbrook Road and the triangle development could accelerate this whole process. We need to shift our tax base from dependence on residential to greater dependence on commercial and industrial. Using the Emera TIF to build infrastructure off Coldbrook Road makes sense and he strongly urged the Council to support the TIF.

**Jeremy Jones** of the Partridge Road stated that most people don't have a problem with the basic premise of tax increment financing, when applied appropriately, and most welcome the Emera project. However, he feels that some of these special projects are evidence of tax and spend. These projects should stand on their own merit in a line-item before the town budget process. He said precedent has been that any additional tax revenue generated by new construction should go into the general fund and thereby reduce the overall tax burden on the Hampden taxpayer. He believes that property tax relief is what we need, not more special projects. He said TIF's will work, but we must be very careful how we spend it.

**Rich Armstrong** of 109 Kennebec Road stated that when the money goes into a TIF account, it is not spending, it is investing and visionary. If the Town attracts a business because of a TIF, there is no lose situation for the Town; we've attracted a new business that is bringing in taxes that we never had before.

**Alex King** of 75 Ichabod Lane said he is supportive of this TIF and can't believe the push-back. He said it is not costing the Town any money to have Emera come to town. There is no infrastructure cost and there are no kids to educate. He pointed out that there would be \$85,000 to \$90,000 in excise tax and a huge amount of personal property tax. Emera could be here possibly 100 years and the TIF is only for 20 years. He urged the Council to accept the TIF. There being no further public comments, Mayor Ryder closed the public hearing.

# EXHIBIT G

**TOWN COUNCIL  
RESOLUTION # \_\_\_\_\_**

**WHEREAS**, the Town of Hampden (the "Town") is authorized pursuant to Chapter 206 of Title 30-A of the Maine Revised Statutes, as amended, to designate the Coldbrook Road and Emera Maine Omnibus Municipal Development and Tax Increment Financing District (the "District") and the Development Program (as amended, the "Development Program") for the District; and

**WHEREAS**, there is a need for economic development in the Town of Hampden, in the surrounding region, and in the State of Maine; and

**WHEREAS**, there is a need to improve and broaden the tax base of the Town of Hampden; and to improve the general economy of the Town of Hampden and the surrounding region; and

**WHEREAS**, implementation of the Development Program will help to improve and broaden the tax base in the Town of Hampden and improve the economy of the Town of Hampden and the region by attracting business development to the District; and

**WHEREAS**, there is a need to implement continued economic development initiatives in the District through the Development Program in accordance with the provision of Chapter 206 of Title 30-A of the Maine Revised Statutes, as amended; and

**WHEREAS**, it is expected that approval will be obtained from the State of Maine Department of Economic and Community Development (the "Department"), approving this Coldbrook Road and Emera Maine Omnibus Municipal Development and Tax Increment Financing District and the Development Program related thereto.

**ORDERED AS FOLLOWS:**

**Section 1.** The Town of Hampden hereby designates the District and adopts the associated Development Program for the District; such designation and adoption to be pursuant to the following findings, terms, and provisions:

**Section 2.** The Town Council hereby finds and determines that:

- a. At least twenty-five percent (25%), by area, of the real property within the District, as hereinafter designated, is suitable for commercial uses; and
- b. The total area of the District does not exceed two percent (2%) of the total acreage of the Town, and the total area of all existing and proposed development districts within the Town (including the District) does not exceed five percent (5%) of the total acreage of the Town; and

- c. The original assessed value of all existing and proposed tax increment financing districts (including the District) does not exceed five percent (5%) of the total value of equalized taxable property within the Town as of April 1, 2013; and
- d. The District and pursuit of the Development Program will make a contribution to the economic growth and well-being of the Town of Hampden and the surrounding region, and will contribute to the betterment of the health, welfare and safety of the inhabitants of the Town of Hampden, including a broadened and improved tax base and economic stimulus, and therefore constitutes a good and valid public purpose. The Town has considered all evidence, if any, presented to it with regard to any adverse economic effect on or detriment to any existing business and has found and determined that such adverse economic effect on or detriment to any existing business, if any, is outweighed by the contribution expected to be made through the District and Development Program.

**Section 3.** Pursuant to the provisions of 30-A M.R.S.A. § 5227, the percentage of increased assessed value to be retained as captured assessed value in accordance with the Development Program is hereby established as set forth in the Development Program.

**Section 4.** The Town Manager, or her duly appointed representative, is hereby authorized, empowered and directed to submit the proposed Development Program for the District to the State of Maine Department of Economic and Community Development for review and approval pursuant to the requirements of 30-A M.R.S.A. § 5226.

**Section 5.** The foregoing designation of the District and adoption of the Development Program for the District shall automatically become final and shall take full force and effect upon receipt by the Town of approval by the State of Maine Department of Economic and Community Development, without requirement of further action by the Town, the Town Council, or any other party.

**Section 6.** The Town Manager, or her duly appointed representative, is hereby authorized and empowered, at her discretion to make such edits to the District and Development Program for the District as the Town Manager may deem reasonably necessary or convenient to respond to issues raised in the process for review and approval of the District by the State of Maine Department of Economic and Community Development, so long as such revisions are not substantive or inconsistent with these resolutions or the basic structure and intent of the Development Program.

Dated: February 9, 2015

Date February 26, 2015  
A True Copy  
Attest  
Denise K. Godson  
Town Clerk